

Q2 Report January–March 2022



Executive Director Christy Grieger and Board Treasurer Rick Baldwin at his Speaker Series at the Chamber of Commerce. Rick told the story of the rich history of Winter Park.

City of Winter Park

Attention: Peter Moore 401 South Park Avenue Winter Park, FL 32789

PO Box 51 | Winter Park, FL 32790 | 407.647.2330 | museum@wphistory.org | <u>www.wphistory.org</u>

Museum: 200 W New England Avenue | Winter Park, FL | 32789

EXHIBIT "A"

EXHIBIT A SERVICES

Programming Overview and Attendance Goals October 1, 2021 – September 30, 2022

Please Note: 1^{st} Quarter (October 1, 2021 – December 31, 2021) comments in red Please Note: 2^{nd} Quarter (January 1, 2022 – March 31, 2022) comments in blue

Displays, Exhibitions and Children's Activities	
• Exhibitions Rollins: Florida's First College, The Early Years 1885-1935. This exhibition showcases the history and evolution of Florida's first college. It opened to the public on June 17 th , 2021. Acquired new items from the Rollins College Archives to be displayed in the exhibit	10,000 attendees 754 attendees 877 attendees
• Museum Docents The Winter Park History Museum will provide over 1300 of docent supported museum hours and keep the museum open 5 days a week open free to the public.	1300 Hours (estimate) 372 hours 358 hours
Children's History Detective Hunt A history adventure that takes children all through Central Park as they track down the answers to the detective hunt. This experience gives children an insider's view of Winter Park and engagingly connects them to City history.	100 Distributed 20 distributed 25 distributed
 Speaker Programs: A series of programs (2) designed to complement and enhance the scope of the exhibition; programs are open to the public without charge at the Winter Park Welcome Center. Rick Baldwin spoke on the History of Winter Park at the Chamber of Commerce on 2/23/2022. This program was livestreamed via Facebook and is available for later viewing through YouTube and Facebook. 	120 attendees 37 attendees
Walking Tour of Historic Downtown A free and comprehensive brochure, available to any museum visitor, the walk begins at the museum and takes the visitor to 24 historic city properties.	250 distributed 50 distributed 50 distributed

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Oral History Podcast A new online podcast available on Spotify, Apple Podcasts, and Google Podcasts that showcases our past oral histories as well as our newest recordings. As of this year we are filming our interviews. A Stroll Down Park Avenue officially launched on October 20, 2021.	20 uploads 1 upload 7 uploads
Collaborations	
The Executive Director serves on the Arts & Culture Alliance for the City of Winter Park.	
Assist the City Communications Department, as related to historic research and City events.	
On November 3 rd Executive Director Christy Grieger and Board Treasurer Rick Baldwin gave talks on the current exhibit and the History of Winter Park at the University Club.	
On December 4 th , the WPHM participated in the Winter Park Holiday parade. Our 2021 Honoree, Jack Lane, rode in the parade. December 4, 2021 was declared "Jack Lane Day" by Mayor Phil Anderson.	
On March 11 th , Executive Director Christy Grieger spoke at the Rollins History Department Capstone Course in the Rollins Archives on day to day museum operations and our archives.	
• On March 18th, the WPHM participated in the Winter Park Sidewalk Art Festival. In our booth, we held a hands-on-history program and crafted balsa wood planes.	
Provide, display, and distribute in the Winter Park History Museum informational brochures for the following cultural institutions: Scenic Boat Tour Cornell Fine Arts Museum Charles Hosmer Morse Museum of American Art Hannibal Square Heritage Center Albin Polasek Museum Crealdé School of Fine Arts 2021 Arts and Culture Pocket guide	1,000 distributed 100 distributed 125 distributed
Direct Community Activities and Services	
Provide, without charge, the new Children's Program to the Winter Park Day Nursery, Welbourne Day Nursery and Winter Park United Methodist Church, for their 2-4 year old children.	

- Provide historic research services, without charge, to citizens, organizations, scholars and the press.
- Maintain and make publicly available the 133 oral histories from local city residents that have been collected over the past 50 years.
- Expand our oral history collection. The goal is to add 5-7 recordings and transcripts to our collection.
 - The WPHM recorded an informal oral history with Rose Bynum and her cousin Debra Kirby to add to our west side research on February 2nd, 2022.
 - The WPHM recorded an oral history with Christine Panco and Carolyn Gould on the Virginia Inn and the second Seminole hotel in the office on February 10th, 2022.
 - The WPHM recorded an oral history with Randy Knight, Gary Brewer, Bill Neidlinger, and Gary Diehl on the history of Golf in Winter Park and the importance of Winter Park Nine to the golf community on March 21st, 2022.
- Continue to professionally archive and store Winter Park artifacts and documents of importance, in temperature controlled space.
- Hosted the Central Florida Archivists meeting on November 8th.
- Provide five specially designed museum tours for diverse audiences such as Leadership Winter Park, senior citizen groups and school classes.
 - Led a private tour for Peg Cornwell and the Rollins Trustees spouses on October 28th.
 - A tour was provided for the Rollins Institutional Advancement committee on December 16th.
 - A tour was given to the Orange County Vocational School on December 17th.
 - A tour of the museum was given to the Orlando Lutheran Towers group on January 13th.
 - o A tour was led for the Rollins Alumni Board on February 10th.

Public Receptions and Social Enrichment	
 A Day in the Life of Winter Park. A photography collaboration. Inviting people to document a day in Winter Park. The project will showcase events happening from 8am-8pm. 	50 participants
Trivia Night Fundraiser.	
 A new event Member mixer held bi-annually at the museum exclusively for our members and donors 	
 Our first Member Mixer was held on Thursday, March 24th, 2022. 	35 attendees
 Community-wide Holiday Party at the historic Winter Park Golf Club. This year's Holiday Open House was held on Wednesday December 15th, 2021. 	110 attendees
 Provide interactive Hands-on-History programs at the WPHM. October 9^{th,} 2021. March 18th, 2022 	8 programs 1 program 1 program
Surveys taken at the WPHM to be included in quarterly reports.	Approx. 6 per month 1 survey collected
Total projected program and museum attendance	10,120 attendees 754 attendees 877 attendees
Total projected Winter Park informational, educational, and/or marketing materials distributed	1, 350
Total projected number of museum docent hours	980 Hours 372 hours 358 hours



GEOGRAPHIC VISITOR PROFILE

October 2021 – December 2021 Information from Visitor Sign-In Log

68 Towns in Florida

Altamonte Springs, Apopka, Baldwin Park, Boca Raton, Bradenton, Casselberry, Celebration, Clearwater, Clermont, Cocoa, Davenport, Davie, Daytona Beach, Deer Island, DeLand, Delray Beach, Edgewater, Englewood, Eustis, Fellsmere, Frostproof, Ft. Lauderdale, Gainesville, Hanes City, Hudson, Hunters Creek, Jacksonville, Jupiter, Kissimmee, Lake Mary, Lake Worth, Lighthouse Point, Longwood, Maitland, Marco Island, Melbourne, Merritt Island, Miami, Mt. Dora, New Smyrna Beach, Ocoee, Orange City, Orlando, Ormond Beach, Osprey, Oviedo, Palatka, Palm Coast, Palm Harbor, Parrish, Portland, Riverview, Sanford, Sarasota, St. Augustine, St. Cloud, St. Pete, Tallahassee, Tampa, The Villages, Venice, Vero Beach, West Palm Beach, Windermere, Winter Garden, Winter Haven, Winter Park, and Winter Springs

36 States and Territories

Alabama, Arizona, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, and Wisconsin

17 Countries

Argentina, Brazil, Canada, Chile, Costa Rica, England, Germany, Haiti, Mexico, New Zealand, Peru, Philippines, Poland, Ukraine, United Kingdom, Venezuela, and Zimbabwe



WINTER PARK HISTORY MUSEUM

February 2022

Executive Committee

President

Paul Twyford 1st erm board member began: 1st term board member expires: July, 2021 July, 2018

2nd term board member began: 2nd term board member expires: July, 2024 July, 2021

1st term President began: February, 2021 1st Term President expires: February, 2022 2nd term President began: February, 2022 2nd Term President expires: February, 2023

Tel. 407-929-7985 email: paul@wpdistilling.com

1288 Orange Avenue Winter Park, FL 32789

Co-Founder of Winter Park Distilling Company

Winter Park Chamber of Commerce Member, American Craft Spirits Association Member, Florida Distillers Guild Founding Member

Vice President

Ivan Lys-Dobradin 1st term board member began: January, 2018 1st term board member expires: Jan, 2021

2nd term board member began: January, 2021 2nd term board member expires: Jan, 2024

1st term Treasurer began: January, 2019 1st term Treasurer expired: January, 2020 2nd term Treasurer began: February, 2020 2nd term Treasurer expires: January, 2021

1st term Vice President began: February, 2021 1st term Vice President expires: Feb, 2022 2nd term Vice President began: February 2022 2nd term Vice President expires: Feb, 2023

Tel. 407-312-7432 email: ivanlysdobradin@gmail.com

1132 Washington Ave Winter Park, FL 32789 Attorney at Cohen Law Group

Treasurer

Rick Baldwin 1st term board member began: May, 2020 1st term board member expires: May, 2023

> 1st term Treasurer began: February, 2021 1st term Treasurer expires: February, 2022 2nd term Treasurer began: February, 2022 2nd term Treasurer expires: February, 2023

Tel. 407-325-7520 email: rick@baldwincremation.com

2185 N. Park Avenue Winter Park, FL 32789 CEO of Baldwin Brothers Funeral and Cremations. Rick's grandparents moved to Winter Park in 1926. Rick is a graduate of WPHS and UCF.

Recording Secretary

Elizabeth Eschbach 1st term board member began: Feb, 2021 1st term board member expires: February, 2024

1st term Secretary began: Feb, 2022 2nd term Secretary expires: Feb, 2022

Tel. #407247-8511 email: elizabetheschbach004@gmail.com

PO Box 3028

Orlando, FL 32806

Elizabeth has lived in Winter Park for 45 years and raised her family in our community. Professor of Humanities of Valencia College. A graduate of Agnes Scott College; University of Tennessee (B.A.) and (UCF M.A).

Board of Directors

Alisha Nicholl

1st term board member began: September, 2016 1st term board member expired: September, 2019 2nd term board member expires: September, 2022

1st term Recording Secretary began: January, 2017
 1st term Recording Secretary expired: Jan. 2018
 2nd term Recording Secretary began: January, 2018
 2nd term Recording Secretary expired: Jan. 2019
 3rd term Recording Secretary expired: Jan. 2020
 3rd term Recording Secretary expired: Jan. 2020

Tel. #386-690-8756 email: anicholl22@gmail.com

2626 Little Hill Cove, Apt. 304

Oviedo, FL 32765

Educator at The Orlando Science Center, Sunday School Teacher at the American Muslim Community Center, and a USF graduate with a B.A. in History.

Betsy Owens

1st term board member began: January, 2017 1st term board member expires: January, 2020 2nd term board member began: January, 2020 2nd term board member expires: January, 2023

1st term Board President began: January, 2019 1st term Board President expired: January, 2020 2nd term Board President began: February 2020 2nd term Board President expires: February, 2021

Tel. #407-463-0256 email: betsyrogersowens@gmail.com

3029 Westchester Avenue

Orlando, FL 32803

Vice President of Marketing & Community Relations for the Boys & Girls Club of Central Florida and former Executive Director of Casa Feliz. Winter Park High School graduate and graduate of the University of Virginia; MBA from University of North Carolina.

Bob Klettner 1st term board member began: February 2021 1st term board member expires: February 2024

Tel. # 407-758-8820 email: klettners@mindspring.com

PO Box 759

Winter Park, FL 32790

Raised in Winter Park, Bob is now retired from the banking industry. Graduate of Rollins College, Crummer School of Business. Bob serves as a Trustee for the Joe and Sarah Galloway Foundation.

Gibby Folk 1st term board member began: May, 2020 1st term board member expires: May, 2023

Tel. #407-415-5186 email: Melinda.Manatad@gmail.com

1033 Bonita Drive

Winter Park, FL 32789

Born and raised in Winter Park; University of Miami graduate

A life-long passion for food brought Gibby from Orchid Thai to Catering Event Management at the Ritz-Carlton South Beach and Bal Harbour. Recently married and relocated back to Winter Park, Gibby continues to feed her passion with food & events with the family business at Orchid Thai.

John Miller 1st term board member began February, 2021 1st term board member expires, February, 2024

Tel. #407-399-6031 email: miller.sarc@gmail.com

1775 Lake Berry Drive Winter Park, FL 32789

VP and Product Manager for Global Preowned Inventory with Marriott Vacations Worldwide. John is a life long Winter Park resident of 52 years in our community. He graduated from WPHS and is a Florida State Alum.

Sarah Grafton 1st term board member began July 2018 1st term board member expires July 2021

2nd term board member began July 2021 2nd term board member expires July 2024

1st term Recording Secretary began: February 2020 1st term Recording Secretary expires: Feb 2021 2nd term Recording Secretary began: February 2021 2nd term Recording Secretary expires: Feb 2022

Tel. #407-920-2043 email: sarahegrafton@gmail.com

400 Park Avenue South Winter Park, FL 32789

Assistant Vice President Senior Financial Advisor with Grafton Wealth Management Merrill Lynch Albin Polasek Museum, City of Maitland Financial Advisory Board Member, Children's Home Society Board Member, and Rollins College Hamilton Holt Board Member

Sarah Paspalakis 1st term board member began May 2020 1st term board member expires May 2023

Tel. #407-232-5893 email: sarahmargio@yahoo.com

3011 Temple Trail Winter Park, FL 32789

Hedge Fund Accounting Manager

Born and raised in Winter Park, FL; University of FL alum

<u>Vanessa Felix</u> 1st term board member began: December, 2016 1st term board member expired: December, 2019

2nd term board member began: January, 2020 2nd term board member expires: January, 2023

1st term Treasurer began: January, 2017 1st term Treasurer expired: January, 2018 2nd term Treasurer began: January, 2018 2nd term Treasurer expired: January, 2019

Tel. #407-340-8310 email: vanessalfelix@yahoo.com

1140 S. Orlando Avenue Unit H16

Maitland, FL 32751

Owner: Vision Consultancy, Inc.

Staff

Executive Director, Winter Park Historical Association Staff, non-voting

Executive Director Christy Grieger

Cell: 407-383-6859 email: christy@wphistory.org

Office: 407-647-2330

Executive Assistant since August 2018 Executive Director since November 2020

Executive Assistant

Devorah Burgess

Cell: 732-570-5670 email: museum@wphistory.org

Office: #407-647-2330 Intern since January 2020 Admin since January 2021

Archivist

Linda Kulmann

Cell: 407-920-2944 email: lindalanekulmann@gmail.com

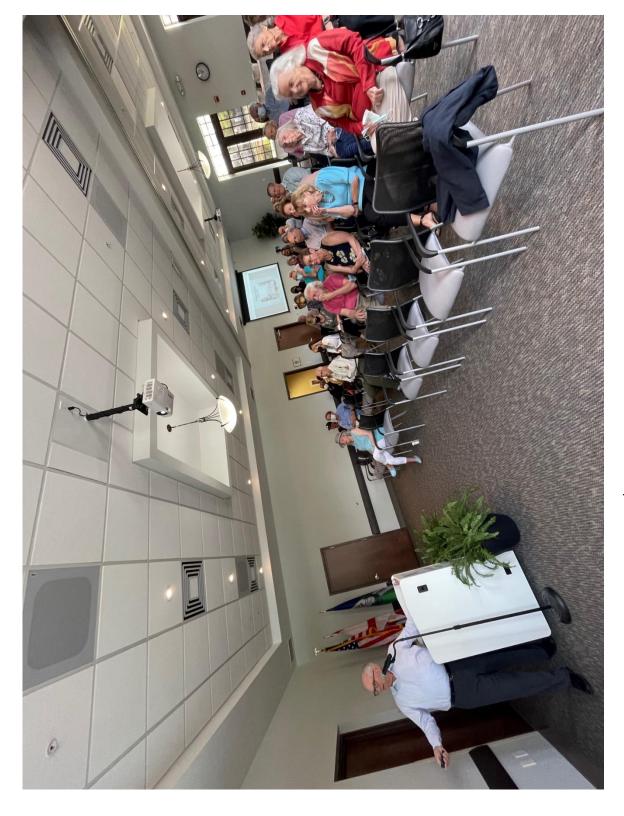
Office: 407-647-2330

Archivist since 2014 and past board president.

WPHM mailing address: P.O. Box 51, Winter Park, FL 32790

Physical address (offices): 232 N. Knowles Avenue, Winter Park, FL 32789

Physical address (museum): 200 W. New England Avenue, Winter Park, FL 32789

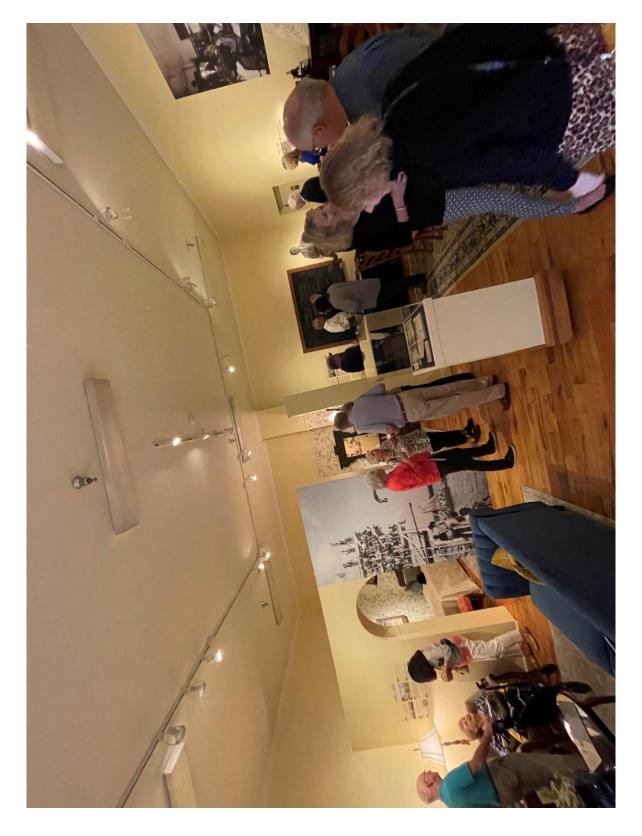


The WPHM held a Speaker Series on February 23rd, 2022. Board Member and Treasurer Rick Baldwin spoke on the History of Winter Park. This event was also livestreamed.



The WPHM added this door from long time downtown district store, Card's Opticians, to our collection.

The WPHM provided a tour for the Rollins Alumni Board.



Our first member mixer was a hit! Over 30 of our members and donors came to see the exhibit. .



West side resident Rose Bynum and her cousin Debra Kirby pose with a picture of their family during an informal oral history recording session.



Carol Anderson's oral history was published on our podcast A Stroll Down Park Avenue.



В°



Great historical information about Winter Parkm FL

Feb 2022

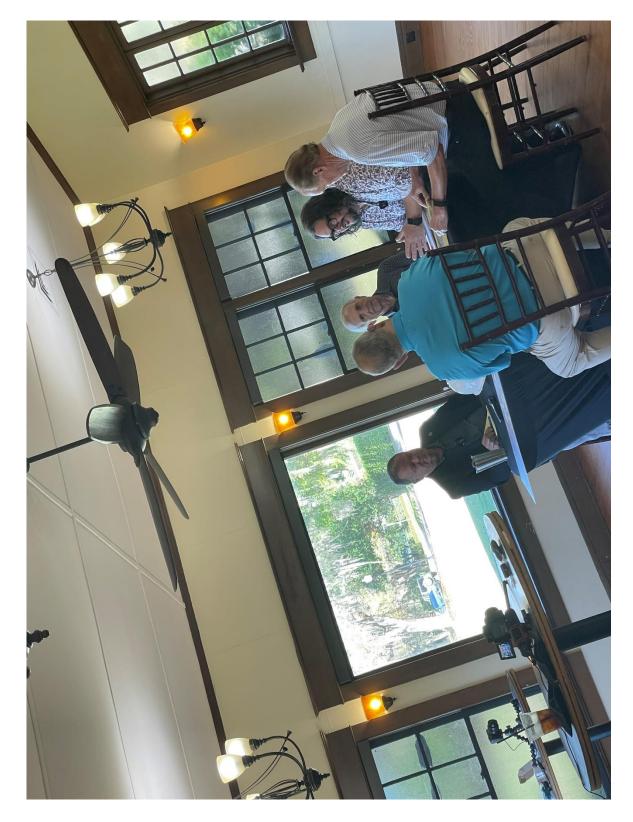
We spent about an hour with the Docent Kim on Tuesday 2/8. She shared wonderful information about Rollins College ... Very knowledgeable. This museum was a plus on our trip.

Written February 12, 2022



Kids crafted balsa wood planes and explored historical artifacts in our booth at the Winter Park Sidewalk Art Festival.

The Orlando Lutheran Towers tour group.



Randy Knight, Bill Neidlinger, Gary Brewer, Gary Diehl, and Paul Twyford discuss the history of golf in Winter Park and the Winter Park 9 for the latest edition of our podcast A Stroll Down Park Avenue.

WINTER PARK HISTORICAL ASSOCIATION Profit & Loss

	Jan - Mar 22
Ordinary Income/Expense Income INCOME	
600 · DONATIONS 601 · GENERAL DONATIONS 602 · END OF YEAR APPEAL 603 · MUSEUM DONATIONS	100.00 2,225.00 238.00
Total 600 · DONATIONS	2,563.00
605 · MEMBERSHIP 610 · MUSEUM SALES 611 · TRIVIA NIGHT 615 · GRANTS INCOME 616 · GOV'T GRANTS 617 · NON-GOV'T GRANTS	295.00 191.50 1,300.00 31,115.50 400.00
Total 615 · GRANTS INCOME	31,515.50
650 · INTEREST INCOME	32.20
Total INCOME	35,897.20
Total Income	35,897.20
Gross Profit	35,897.20
Expense EXPENDITURES 700 · OFFICE SUPPLIES 705 · PRINTING & POSTAGE 708 · PRINTING 709 · POSTAGE	530.36 355.00 166.00
Total 705 · PRINTING & POSTAGE	521.00
710 · ADVERTISING 715 · ACCOUNTING COSTS 720 · TECH SUPPORT&COMPUTER SOFTWARE 735 · GOVT FEES / MEMBERSHIPS 750 · EVENTS 753 · SPEAKER SERIES 757 · MEMBERSHIP EXPENSES 758 · OTHER SPECIAL EVENTS	249.94 632.46 2,115.22 229.25 172.71 122.54 1,157.30
Total 750 · EVENTS	1,452.55

WINTER PARK HISTORICAL ASSOCIATION Profit & Loss

	Jan - Mar 22	
760 · LIVING HISTORY EXPENSE	348.44	
775 · MUSEUM SHOP INVENTORY	102.24	
776 · COLLECTION ACQUISITIONS	97.00	
790 · EXHIBIT EXPENSE	387.90	
795 · BANK CHARGES / CC FEES	333.81	
800 · BIGELOW HOUSE	2,882.68	
805 · MUSEUM UTILITIES	1,135.15	
810 · INSURANCE	1,564.49	
825 · CLEANING SERVICES	382.50	
830 · STORAGE UNITS	1,887.66	
850 · SALARIES - DIRECTOR	11,235.00	
855 · SALARIES - OFFICE/MUSEUM STAFF	6,094.50	
860 · ARCHIVAL FEES	4,206.46	
875 · EXE DIR TELEPHONE	150.00	
880 · SALES TAX	53.33	
885 · PAYROLL TAXES	1,520.78	
890 · HEALTH INSURANCE	2,550.00	
Total EXPENDITURES	40,662.72	
Total Expense	40,662.72	
Net Ordinary Income	(4,765.52)	
Net Income	(4,765.52)	

WINTER PARK HISTORICAL ASSOCIATION Profit & Loss Budget vs. Actual

	Jan - Mar 22	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income					
INCOME					
600 · DONATIONS	400.00	5 500 00	(5.400.00)	4.00/	
601 · GENERAL DONATIONS 602 · END OF YEAR APPEAL	100.00 2,225.00	5,500.00 15,000.00	(5,400.00) (12,775.00)	1.8% 14.8%	
603 · MUSEUM DONATIONS	238.00	1,500.00	(1,262.00)	15.9%	
Total 600 · DONATIONS	2,563.00	22,000.00	(19,437.00)	11.7%	
605 · MEMBERSHIP	295.00	10,000.00	(9,705.00)	3.0%	
610 · MUSEUM SALES	191.50	1,500.00	(1,308.50)	12.8%	
611 · TRIVIA NIGHT	1,300.00	12,000.00	(10,700.00)	10.8%	
615 · GRANTS INCOME	-,	,	(10,1000)		
616 · GOV'T GRANTS 617 · NON-GOV'T GRANTS	31,115.50 400.00	102,231.00 35,000.00	(71,115.50) (34,600.00)	30.4% 1.1%	
Total 615 · GRANTS INCOME	31,515.50	137,231.00	(105,715.50)	23.0%	
650 · INTEREST INCOME	32.20	100.00	(67.80)	32.2%	
651 · OTHER INCOME	0.00	6,262.44	(6,262.44)	0.0%	
Total INCOME	35,897.20	189,093.44	(153,196.24)		19.0%
Total Income	35,897.20	189,093.44	(153,196.24)		19.0%
Gross Profit	35,897.20	189,093.44	(153,196.24)		19.0%
Expense EXPENDITURES					
700 · OFFICE SUPPLIES	530.36	3,000.00	(2,469.64)	17.7%	
705 · PRINTING & POSTAGE	000.00	0,000.00	(2,100.01)	17.770	
706 · YEAR END APPEAL CAMPAIGN	0.00	1,500.00	(1,500.00)	0.0%	
707 · MEMBERSHIP DRIVE	0.00	500.00	(500.00)	0.0%	
708 · PRINTING	355.00	1,500.00	(1,145.00)	23.7%	
709 · POSTAGE	166.00	900.00	(734.00)	18.4%	
Total 705 · PRINTING & POSTAGE	521.00	4,400.00	(3,879.00)	11.8%	
710 · ADVERTISING	249.94	20,000.00	(19,750.06)	1.2%	
715 · ACCOUNTING COSTS	632.46	3,500.00	(2,867.54)	18.1%	
720 · TECH SUPPORT&COMPUTER SOFTWARE	2,115.22	3,075.00	(959.78)	68.8%	
725 · GRANT EXPENSE	0.00	100.00	(100.00)	0.0%	
730 · WEBSITE EXPENSE	0.00	1,500.00	(1,500.00)	0.0%	
735 · GOVT FEES / MEMBERSHIPS	229.25	1,000.00	(770.75)	22.9%	
750 · EVENTS	0.00	1 200 00	(4.200.00)	0.00/	
752 · HOLIDAY OPEN HOUSE 753 · SPEAKER SERIES	0.00 172.71	1,200.00 405.00	(1,200.00) (232.29)	0.0% 42.6%	
755 · CHILDREN'S OUTREACH PROGRAM	0.00	500.00	(500.00)	0.0%	
756 · TRIVIA NIGHT EXPENSE	0.00	8,000.00	(8,000.00)	0.0%	
757 · MEMBERSHIP EXPENSES	122.54	1,800.00	(1,677.46)	6.8%	
758 · OTHER SPECIAL EVENTS	1,157.30	1,000.00	157.30	115.7%	
Total 750 · EVENTS	1,452.55	12,905.00	(11,452.45)	11.3%	

WINTER PARK HISTORICAL ASSOCIATION Profit & Loss Budget vs. Actual

_	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
760 · LIVING HISTORY EXPENSE	348.44	984.00	(635.56)	35.4%
765 · DOCENT / BOARD APPRECIATION	0.00	600.00	(600.00)	0.0%
770 · CONFERENCE & WORKSHOPS	0.00	200.00	(200.00)	0.0%
775 · MUSEUM SHOP INVENTORY	102.24	1,500.00	(1,397.76)	6.8%
776 · COLLECTION ACQUISITIONS	97.00	1,000.00	(903.00)	9.7%
790 · EXHIBIT EXPENSE	387.90	2,000.00	(1,612.10)	19.4%
795 · BANK CHARGES / CC FEES	333.81	350.00	(16.19)	95.4%
800 · BIGELOW HOUSE	2,882.68	13,000.00	(10,117.32)	22.2%
805 · MUSEUM UTILITIES	1,135.15	3,000.00	(1,864.85)	37.8%
810 · INSURANCE	1,564.49	3,500.00	(1,935.51)	44.7%
815 · OFFICE FURNITURE & REFURBISHING	0.00	500.00	(500.00)	0.0%
820 · MUSEUM REPAIRS & MAINTENANCE	0.00	50.00	(50.00)	0.0%
825 · CLEANING SERVICES	382.50	1,740.00	(1,357.50)	22.0%
830 · STORAGE UNITS	1,887.66	6,000.00	(4,112.34)	31.5%
850 · SALARIES - DIRECTOR	11,235.00	44,940.00	(33,705.00)	25.0%
855 · SALARIES - OFFICE/MUSEUM STAFF	6,094.50	26,520.00	(20,425.50)	23.0%
860 · ARCHIVAL FEES	4,206.46	16,112.64	(11,906.18)	26.1%
861 · ARCHIVAL SUPPLIES	0.00	500.00	(500.00)	0.0%
865 · CONTRACT LABOR	0.00	250.00	(250.00)	0.0%
870 · TRAVEL / MILEAGE	0.00	100.00	(100.00)	0.0%
875 · EXE DIR TELEPHONE	150.00	650.00	(500.00)	23.1%
880 · SALES TAX	53.33	200.00	(146.67)	26.7%
885 · PAYROLL TAXES	1,520.78	5,716.80	(4,196.02)	26.6%
890 · HEALTH INSURANCE	2,550.00	10,200.00	(7,650.00)	25.0%
Total EXPENDITURES	40,662.72	189,093.44	(148,430.72)	21.5%
Total Expense	40,662.72	189,093.44	(148,430.72)	21.5%
Net Ordinary Income	(4,765.52)	0.00	(4,765.52)	100.0%
Net Income	(4,765.52)	0.00	(4,765.52)	100.0%
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