



WINTER PARK
HISTORY
MUSEUM

Q2 Report

January-March 2024



Grand opening attendee points out Winter Park on our reproduction 1955 map of Florida attractions as part the new exhibition *Hello Sunshine! Selling Florida Through the Art of Postcards*.

City of Winter Park

Attention: Peter Moore

401 South Park Avenue

Winter Park, Florida 32789

P.O. Box 51, Winter Park, FL 32790 | 407.647.2330 | museum@wphistory.org | www.wphistory.org

Museum: 200 W. New England Avenue, Winter Park, FL 32789

EXHIBIT “A”

EXHIBIT A SERVICES

Programming Overview and Attendance Goals
 October 1, 2023 – September 30, 2024
 October 1, 2023- December 31, 2023
 January 1, 2024- March 31, 2024

<p>Displays, Exhibitions and Children’s Activities</p>	
<ul style="list-style-type: none"> <p>● Exhibitions The WPHM’s next exhibition will tell the story of Winter Park and Florida as a vacation destination for the US through the art of postcards. It will be largely supported by the WPHM’s collection of over 2,000 Winter Park and Florida postcards. The exhibit will highlight how people traveled to Winter Park, Florida attractions, Flora and Fauna, as well as various Florida regions. Winter Park’s orange industry will be highlighted as a part of a Kitsch roadside citrus stand which will serve as the docents desk. We will continue to use film and digital technologies to showcase more postcards in greater detail. We will also be incorporating a rotating aspect of the exhibit.</p> <ul style="list-style-type: none"> ○ Please note <i>Retailing Our Story</i> Closed December 28th, <i>Hello Sunshine</i> will open February 9th. <p>● Museum Docents The Winter Park History Museum will provide over 1350 of docent supported museum hours and keep the museum open 5 days a week open free to the public.</p> <p>● Children’s History Detective Hunt A history adventure that takes children all through Central Park as they track down the answers to the detective hunt. This experience gives children an insider’s view of Winter Park and engagingly connects them to City history.</p> <p>● Speaker Programs: A series of programs (2) designed to complement and enhance the scope of “Hello Sunshine” or to share stories of Winter Park. Programs are open to the public without charge at the Winter Park Chamber Welcome Center.</p> 	<p style="text-align: right;">5500 attendees</p> <p style="text-align: right;">1345 Attendees</p> <p style="text-align: right;">1447 Attendees</p> <p style="text-align: right;">1350 Hours (estimate)</p> <p style="text-align: right;">336 Hours</p> <p style="text-align: right;">206 Hours</p> <p style="text-align: right;">300 Distributed 50 distributed</p> <p style="text-align: right;">100 attendees</p> <p style="text-align: right;">75 Attendees</p>

<p>February 23rd we held Spires in the Sun: Gems of Carpenter Gothic Architecture, Presented by authors Jonathan Rich and Phil Eschbach with about 35 attendees</p> <p>Friday March 22nd we held Winter Park in the 1960's, Presented by author Gary White with approximately 40 attendees.</p> <ul style="list-style-type: none"> <p>Walking Tour of Historic Downtown A free and comprehensive brochure, available to any museum visitor, the walk begins at the museum and takes the visitor to 24 historic city properties. <i>*we are in the process of changing this to an online version accessible by mobile device*</i></p> <p>Hands on History Two 'Pop-Up' exhibition events will provide an opportunity for children to touch and learn about everyday articles from past decades. A variety of items are available to the children including 1920's-1980's phones, early kitchen devices such as a butter churn, a typewriter and children's toys from various decades.</p> 	<p>250 distributed 10 Distributed</p> <p>30 Attendees</p>
<p>Collaborations</p>	
<ul style="list-style-type: none"> <p>The Executive Director serves on the Arts & Culture Alliance for the City of Winter Park. Tuesday March 26th, the Arts and culture alliance meeting was hosted at the WPHM offices.</p> <p>Assist the City Communications Department, as related to historic research and City events.</p> <p>Participated in the Chamber of Commerce Ye Old Hometown Christmas Parade December 2nd. Board members and Staff passed out postcards and candy canes to promote the new exhibit.</p> <p>Participated in Illumination, an event hosted by the City of Winter Park Communications Department to highlight the Arts and Culture Alliance.</p> <p>March 6th we collaborated with Casa Feliz for their Parlor series with author Leslie Poole.</p> 	

<ul style="list-style-type: none"> • March 10 participated in the Florida House Gems of Winter Park Showcase. • Provide, display, and distribute in the Winter Park History Museum informational brochures for the following cultural institutions: <ul style="list-style-type: none"> Scenic Boat Tour Rollins Museum of Art Charles Hosmer Morse Museum of American Art Hannibal Square Heritage Center Albin Polasek Museum Crealdé School of Fine Arts Winter Park Arts and Cultural Alliance Winter Park Chamber of Commerce Map • Rollins Intern Program Collaborate with the Rollins History Department with an internship that benefits both organizations. Interns are generally history majors and they assist with all aspects of office and museum responsibilities. This includes accessioning newly acquired items for the WPHM Collection, creating Constant Contact copy, providing docent services at the Museum, learning the details of event planning and fulfilling the responsibilities of a non-profit organization. • Participate in the Winter Park Sidewalk Arts Festival March 15th-17th 2024:” Hands on History” Program at the Children’s Workshop Village. We participated on Friday March 15th and provided two crafts for children attending the sidewalk arts festival. In total children completed over 275 crafts! 	<p>1, 000 distributed 200 Distributed 200 distributed</p> <p>3 interns per year 1 Intern 1 Intern</p> <p>300 attendees (estimate) 275 Attendees</p>
<p>Direct Community Activities and Services</p>	
<ul style="list-style-type: none"> • Provide, without charge, the Traveling History Program to the Boys & Girls Club of Eatonville as well as other youth and school groups upon request. • Provide historic research services, without charge, to citizens, organizations, scholars, and the press. <ul style="list-style-type: none"> ○ Met with Triloma restaurant group to assist with historic details on their new restaurant. 	<p>50 attendees</p>

<ul style="list-style-type: none"> ○ Assisted Park Avenue District with historic Park Avenue postcards for their Dining on the Avenue event. ○ Assisted Winter Park Pines resident with history and images of the area before it was the Pines. ○ Assisted University of Oklahoma Grad Student with Project on small museum management and condition reports for objects. ○ Assisted University of Central Florida Student on project for education strategies used in exhibition design. <ul style="list-style-type: none"> ● Maintain and make publicly available the 133 oral histories from local city residents that have been collected over the past 50 years. The goal is to make 12 recordings and transcripts from our collection available on our website for public access per year. ● A Stroll Down Park Avenue Podcast A new online podcast available on Spotify, Apple Podcasts, and Google Podcasts showcasing in-depth stories of individuals or panels discussing influential events and places in the history of Winter Park. As of this year we are filming our interviews. ● Continue to professionally archive and store Winter Park artifacts and documents of importance, in temperature-controlled space. <ul style="list-style-type: none"> ○ Received several donations of Florida kitsch and expanded our postcard collection in preparation for our new exhibit. ● Provide specially designed museum tours for diverse audiences such as Leadership Winter Park, senior citizen groups, school classes, veteran’s group, and Winter Park Community Center field trips. <ul style="list-style-type: none"> ○ Held tour for the Maitland School December 5th for about 50 students and Chaperones. ○ Held tour for Leadership Winter Park December 6th. ○ December 6th, Hosted Central Florida Museum Directors for a tour of the museum and downtown Winter Park. ○ Held tour for Homeschool group of 15 on Thursday February 22nd. ● Participate in speaking engagements with the community including the University Club, Woman’s Club of Winter Park, Westminster, and Mayflower Retirement centers. <ul style="list-style-type: none"> ○ February 24th Executive Director, Christy Grieger, presented at Pine Castle Pioneer Days Festival on the history of Winter Park and our current exhibit. 	<p>12 uploads 3 uploads</p> <p>4 recordings</p>
---	--

<ul style="list-style-type: none"> o March 17th Executive Director, Christy Grieger presented as the guest speaker for the Pine Castle Annual Meeting. 	
<p>Public Receptions and Social Enrichment</p>	
<ul style="list-style-type: none"> • Exhibition Grand Opening Reception This event will launch our new exhibit, “Hello Sunshine: Selling Florida through the art of postcards”. This event will be held at the Farmers Market & is open to the public. February 8th we held the grand opening for our exhibit and had approximately 225 guests attend. • Community-wide Holiday Party at the historic Winter Park Golf Club. The event was held December 14th at the Winter Park Golf Club. • Surveys taken at the WPHM to be included in quarterly reports. • Winter Park History Museum’s Trivia Night This event will be held at a local club, and focuses on local history, pop culture, and general knowledge. Trivia nights are planned for Spring and Fall. Fall Trivia Night was held October 24th at the Winter Park Raquet Club. *Spring trivia will be held May 7th* • Member Mixer and other social events Host social events within the museum space geared towards members. These events should encourage becoming a member of the museum and enhance the membership experience. In memory of East India Ice Cream, we held an Ice Cream Social with 60 Attendees. November 3rd, we held our final mini opening for our final rotation of shops. We had 72 in attendance. 	<p>200 Guests 225 Attendees</p> <p>75 participants 155 Participants</p> <p>Approx. 6 per month</p> <p>200 participants 115 Participants</p> <p>150 Attendees 132 Attendees</p>

<p>Total projected program and museum attendance</p>	<p>6600 Attendees 1747 Attendees 2022 Attendees</p>
<p>Total projected Winter Park informational, educational, and/or marketing materials distributed</p>	<p>1,550 Distributed 250 Distributed 210 Distributed</p>
<p>Total projected number of museum docent hours</p>	<p>1350 Hours 336 Hours 206 Hours</p>

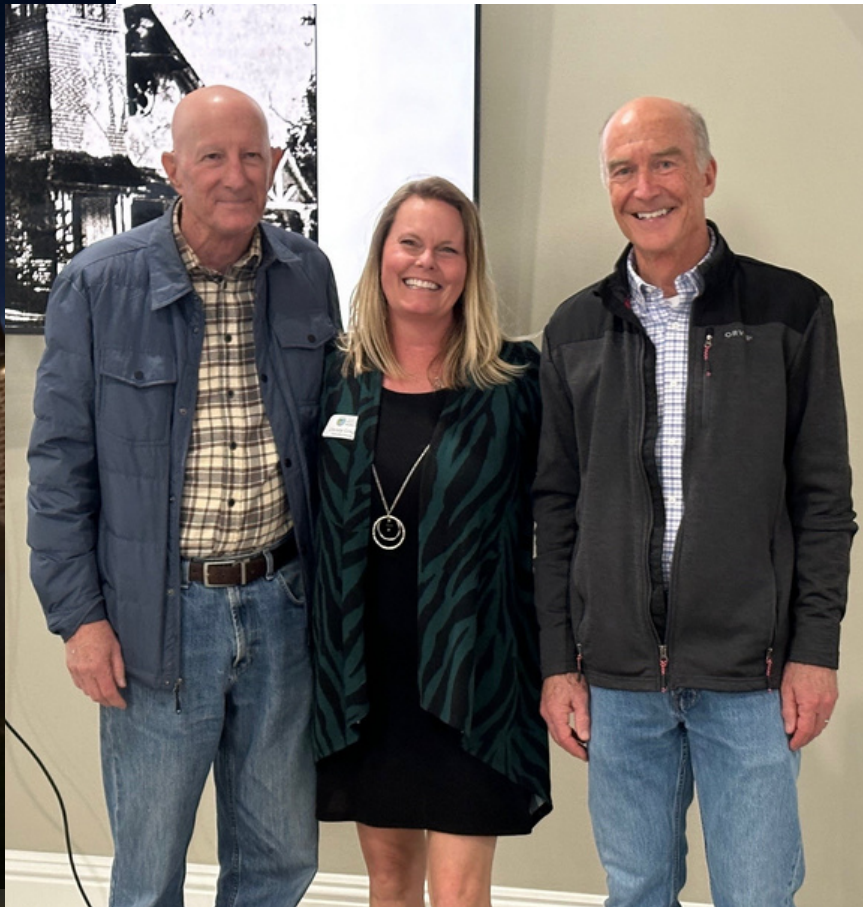
Some behind the scenes images of the installation of the new WPHM exhibit *Hello Sunshine! Selling Florida Through the Art of Postcards.*





The completed exhibit has been a hit with both children and adults. The bright colorful imagery and the displays of postcards dating back to 1905 bring fun and learning together!

Our collaboration with Casa Feliz for author Leslie Poole's presentation of her new book made for a packed house! Jonathan Rich's presentation of his new book released with Phil Eschbach *Spires in the Sun*, was a great look into early Florida history, and at Winter Park's own All Saints Church.





Kids enjoy the multiple crafts and our Hands on History display at the Winter Park Sidewalk Arts Festival!





Top left: Executive Director Christy Grieger Presents at the History tent for Pine Castle Pioneer Days.

Top right: Our table display for the gems of Winter Pak event for the Florida House featuring historic objects and postcards.

Bottom left: Christy Grieger is introduced to speak for the Pine Castle meeting.

Bottom right: Arts & Culture alliance meet on the front porch of the WPHM offices.



WINTER PARK
HISTORY
MUSEUM

BOARD OF DIRECTORS 2024

WINTER PARK HISTORY MUSEUM

March 2024

Executive Committee

President

John Miller 1st term board member began February, 2021 1st term board member expires, February, 2024

Tel. #407-399-6031 email: miller.sarc@gmail.com
1775 Lake Berry Drive
Winter Park, FL 32789

VP and Product Manager for Global Preowned Inventory with Marriott Vacations Worldwide. John is a life-long Winter Park resident of 52 years in our community. He graduated from WPHS and is a Florida State Alum.

Vice President

Rick Baldwin 1st term board member began: May, 2020 1st term board member expires: May, 2023

1st term Treasurer began: February, 2021 1st term Treasurer expires: February, 2022
2nd term Treasurer began: February, 2022 2nd term Treasurer expires: February, 2023

Tel. 407-325-7520 email: rbaldwin46@outlook.com
2185 N. Park Avenue
Winter Park, FL 32789

CEO of Baldwin Brothers Funeral and Cremations. Rick's grandparents moved to Winter Park in 1926. Rick is a graduate of WPHS and UCF.

Treasurer

Bob Klettner 1st term board member began: February 2021 1st term board member expires: February 2024

Tel. # 407-758-8820 email: klettners@mindspring.com
PO Box 759
Winter Park, FL 32790

Raised in Winter Park, Bob is now retired from the banking industry. Graduate of Rollins College, Crummer School of Business. Bob serves as a Trustee for the Joe and Sarah Galloway Foundation.

Recording Secretary

Elizabeth Eschbach 1st term board member began: Feb, 2021 1st term board member expires: February, 2024

1st term Secretary began: Feb, 2022 2nd term Secretary expires: Feb, 2022

Tel. #407247-8511 email: elizabetheschbach004@gmail.com
PO Box 3028
Orlando, FL 32806

Elizabeth has lived in Winter Park for 45 years and raised her family in our community. Professor of Humanities of Valencia College. A graduate of Agnes Scott College; University of Tennessee (B.A.) and (UCF M.A).

Board of Directors

Gibby Folk 1st term board member began: May, 2020 1st term board member expires: May, 2023

Tel. #407-415-5186 email: Melinda.Manatad@gmail.com
1033 Bonita Drive
Winter Park, FL 32789

Born and raised in Winter Park; University of Miami graduate

A life-long passion for food brought Gibby from Orchid Thai to Catering Event Management at the Ritz-Carlton South Beach and Bal Harbour. Recently married and relocated back to Winter Park, Gibby continues to feed her passion with food & events with the family business at Orchid Thai.

Sarah Paspalakis 1st term board member began May 2020 1st term board member expires May 2023

Tel. #407-232-5893 email: sarahmargio@yahoo.com
3011 Temple Trail
Winter Park, FL 32789

Hedge Fund Accounting Manager

Born and raised in Winter Park, FL; University of FL alum

Paul Twyford 1st term board member began: July, 2018 1st term board member expires: July, 2021
2nd term board member began: July, 2021 2nd term board member expires: July, 2024

1st term President began: February, 2021

1st Term President expires: February, 2022

2nd term President began: February, 2022

2nd Term President expires: February, 2023

Tel. 407-929-7985 email: paul@wpdistilling.com

1288 Orange Avenue

Winter Park, FL 32789

Co-Founder of Winter Park Distilling Company

Winter Park Chamber of Commerce Member, American Craft Spirits Association Member, Florida Distillers Guild Founding Member

Kate Lane 1st term board member began: February 2023 1st term board member expired: February 2026

Telephone #603-770-7654 Email: kate@lanetechnologysolutions.com

1717 W Fairbanks Ave, Winter Park, FL 32789

Kate is the owner of Lane Technology Solutions along with her husband Jim. Kate has been involved with the Winter Park community for many years and is active with the Winter Park Chamber of Commerce.

Dan Picard 1st term board member began: February 2023 1st term board member expired: February 2026

Telephone # 407-493-7327

Email: dan@mdsx-creative.com

Dan is a multidisciplinary creative director for MDSX. He has over 20 years of experience in illustration, visual storytelling.

Eric Werrenrath 1st term board member began: February 2023 1st term board member expired: February 2026

Telephone # 407-246-8418

Email: ewerrenrath@whww.com

PO Box 880 Winter Park, FL 32790

Eric is an attorney at Winderweedle, Haines, Ward & Woodman, PA.

Rick Kilby 1st term board member began: February 2024 1st term board member expired: February 2027

Telephone # 321-217-3854 Email: rkilby@cfl.rr.com

Elle Walch 1st term board member began: February 2024 1st term board member expired: February 2027

Telephone # 407-928-8286 Email: jwalch90@gmail.com

Staff

Executive Director, Winter Park Historical Association Staff, non-voting

Executive Director

Christy Grieger

Cell: 407-383-6859 email: christy@wphistory.org

Office: 407-647-2330

Executive Assistant since August 2018

Executive Director since November 2020

Executive Assistant

Dena Salas

Cell: 813-951-7179 email: museum@wphistory.org

Office: #407-647-2330

Volunteer Since December 2021

Admin since May 2022

Archivist

Linda Kulmann

Cell: 407-920-2944 email: lindalanekulmann@gmail.com

Office: 407-647-2330

Archivist since 2014 and past board president.

WPHM mailing address: P.O. Box 51, Winter Park, FL 32790

Physical address (offices): 232 N. Knowles Avenue, Winter Park, FL 32789

Physical address (museum): 200 W. New England Avenue, Winter Park, FL 32789

Winter Park Historical Association

Profit and Loss

January - March, 2024

	TOTAL
Income	
INCOME	
600 DONATIONS	
601 GENERAL DONATIONS	690.00
602 END OF YEAR APPEAL	2,685.00
603 MUSEUM DONATIONS	469.00
Total 600 DONATIONS	3,844.00
605 MEMBERSHIP	510.00
610 MUSEUM SALES	1,116.65
612 YARD SALE	269.00
615 GRANTS INCOME	
616 GOV'T GRANTS	22,000.00
617 NON-GOV'T GRANTS	2,900.00
Total 615 GRANTS INCOME	24,900.00
640 DIVIDEND INCOME	3,784.32
650 INTEREST INCOME	17.09
Total INCOME	34,441.06
Services	795.00
Total Income	\$35,236.06
GROSS PROFIT	\$35,236.06
Expenses	
EXPENDITURES	
700 OFFICE SUPPLIES	99.14
705 PRINTING & POSTAGE	
709 POSTAGE	182.00
Total 705 PRINTING & POSTAGE	182.00
710 ADVERTISING	450.11
715 ACCOUNTING COSTS	461.00
720 TECH SUPPORT&COMPUTER SOFTWARE	965.72
730 WEBSITE EXPENSE	862.00
735 GOVT FEES / MEMBERSHIPS	61.25
750 EVENTS	
751 MUSEUM GRAND OPENING	3,381.79
752 HOLIDAY OPEN HOUSE	180.96
753 SPEAKER SERIES	352.13
758 FESTIVALS	401.40
759 OTHER SPECIAL EVENTS	75.77
Total 750 EVENTS	4,392.05
760 LIVING HISTORY EXPENSE	54.00
765 DOCENT / BOARD APPRECIATION	31.94
775 MUSEUM SHOP INVENTORY	1,437.19

Winter Park Historical Association

Profit and Loss

January - March, 2024

	TOTAL
776 COLLECTION ACQUISITIONS	25.00
790 EXHIBIT EXPENSE	19,777.36
795 BANK CHARGES / CC FEES	57.44
800 BIGELOW HOUSE	5,489.96
805 MUSEUM UTILITIES	848.38
810 INSURANCE	1,719.87
825 CLEANING SERVICES	340.00
830 STORAGE UNITS	2,544.00
850 SALARIES - DIRECTOR	13,718.37
855 SALARIES - OFFICE/MUSEUM STAFF	9,553.89
860 ARCHIVAL FEES	804.00
861 ARCHIVAL SUPPLIES	37.71
870 TRAVEL / MILEAGE	6.00
875 EXE DIR TELEPHONE	100.00
880 SALES TAX	117.97
885 PAYROLL TAXES	3,279.72
890 HEALTH INSURANCE	2,100.00
Total EXPENDITURES	69,516.07
Total Expenses	\$69,516.07
NET OPERATING INCOME	\$ -34,280.01
NET INCOME	\$ -34,280.01

Winter Park Historical Association

Budget vs. Actuals: FY_2024 - FY24 P&L

January - March, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
INCOME				
600 DONATIONS				
601 GENERAL DONATIONS	690.00	10,000.00	-9,310.00	6.90 %
602 END OF YEAR APPEAL	2,685.00	14,000.00	-11,315.00	19.18 %
603 MUSEUM DONATIONS	469.00	2,500.00	-2,031.00	18.76 %
Total 600 DONATIONS	3,844.00	26,500.00	-22,656.00	14.51 %
605 MEMBERSHIP	510.00	6,000.00	-5,490.00	8.50 %
610 MUSEUM SALES	1,116.65	2,500.00	-1,383.35	44.67 %
611 TRIVIA NIGHT		32,000.00	-32,000.00	
612 YARD SALE	269.00	200.00	69.00	134.50 %
615 GRANTS INCOME				
616 GOV'T GRANTS	22,000.00	114,000.00	-92,000.00	19.30 %
617 NON-GOV'T GRANTS	2,900.00	58,500.00	-55,600.00	4.96 %
Total 615 GRANTS INCOME	24,900.00	172,500.00	-147,600.00	14.43 %
640 DIVIDEND INCOME	3,784.32	10,000.00	-6,215.68	37.84 %
650 INTEREST INCOME	17.09	154.00	-136.91	11.10 %
Total INCOME	34,441.06	249,854.00	-215,412.94	13.78 %
Services	795.00		795.00	
Total Income	\$35,236.06	\$249,854.00	\$ -214,617.94	14.10 %
GROSS PROFIT	\$35,236.06	\$249,854.00	\$ -214,617.94	14.10 %
Expenses				
EXPENDITURES				
700 OFFICE SUPPLIES	99.14	1,800.00	-1,700.86	5.51 %
705 PRINTING & POSTAGE				
706 YEAR END APPEAL CAMPAIGN		1,700.00	-1,700.00	
707 MEMBERSHIP DRIVE		0.00	0.00	
708 PRINTING		1,000.00	-1,000.00	
709 POSTAGE	182.00	500.00	-318.00	36.40 %
Total 705 PRINTING & POSTAGE	182.00	3,200.00	-3,018.00	5.69 %
710 ADVERTISING	450.11	2,000.00	-1,549.89	22.51 %
715 ACCOUNTING COSTS	461.00	3,400.00	-2,939.00	13.56 %
720 TECH SUPPORT&COMPUTER SOFTWARE	965.72	2,939.00	-1,973.28	32.86 %
725 GRANT EXPENSE		2,000.00	-2,000.00	
730 WEBSITE EXPENSE	862.00	700.00	162.00	123.14 %
735 GOVT FEES / MEMBERSHIPS	61.25	1,000.00	-938.75	6.13 %
750 EVENTS				
751 MUSEUM GRAND OPENING	3,381.79	2,900.00	481.79	116.61 %
752 HOLIDAY OPEN HOUSE	180.96	5,500.00	-5,319.04	3.29 %
753 SPEAKER SERIES	352.13	405.00	-52.87	86.95 %
755 CHILDREN'S OUTREACH PROGRAM		100.00	-100.00	
756 TRIVIA NIGHT EXPENSE		14,000.00	-14,000.00	

Winter Park Historical Association

Budget vs. Actuals: FY_2024 - FY24 P&L

January - March, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
757 MEMBERSHIP EXPENSES		500.00	-500.00	
758 FESTIVALS	401.40		401.40	
759 OTHER SPECIAL EVENTS	75.77	2,000.00	-1,924.23	3.79 %
Total 750 EVENTS	4,392.05	25,405.00	-21,012.95	17.29 %
760 LIVING HISTORY EXPENSE	54.00	440.00	-386.00	12.27 %
765 DOCENT / BOARD APPRECIATION	31.94	400.00	-368.06	7.99 %
775 MUSEUM SHOP INVENTORY	1,437.19	1,500.00	-62.81	95.81 %
776 COLLECTION ACQUISITIONS	25.00	50.00	-25.00	50.00 %
790 EXHIBIT EXPENSE	19,777.36	36,000.00	-16,222.64	54.94 %
795 BANK CHARGES / CC FEES	57.44	875.00	-817.56	6.56 %
800 BIGELOW HOUSE	5,489.96	14,000.00	-8,510.04	39.21 %
805 MUSEUM UTILITIES	848.38	4,000.00	-3,151.62	21.21 %
810 INSURANCE	1,719.87	3,500.00	-1,780.13	49.14 %
815 OFFICE FURNITURE & REFURBISHING		0.00	0.00	
820 MUSEUM REPAIRS & MAINTENANCE		0.00	0.00	
825 CLEANING SERVICES	340.00	1,750.00	-1,410.00	19.43 %
830 STORAGE UNITS	2,544.00	10,500.00	-7,956.00	24.23 %
850 SALARIES - DIRECTOR	13,718.37	57,500.00	-43,781.63	23.86 %
855 SALARIES - OFFICE/MUSEUM STAFF	9,553.89	34,600.00	-25,046.11	27.61 %
860 ARCHIVAL FEES	804.00	21,957.00	-21,153.00	3.66 %
861 ARCHIVAL SUPPLIES	37.71	50.00	-12.29	75.42 %
865 CONTRACT LABOR		150.00	-150.00	
870 TRAVEL / MILEAGE	6.00	0.00	6.00	
875 EXE DIR TELEPHONE	100.00	650.00	-550.00	15.38 %
880 SALES TAX	117.97	120.00	-2.03	98.31 %
885 PAYROLL TAXES	3,279.72	7,368.00	-4,088.28	44.51 %
890 HEALTH INSURANCE	2,100.00	12,000.00	-9,900.00	17.50 %
Total EXPENDITURES	69,516.07	249,854.00	-180,337.93	27.82 %
Total Expenses	\$69,516.07	\$249,854.00	\$ -180,337.93	27.82 %
NET OPERATING INCOME	\$ -34,280.01	\$0.00	\$ -34,280.01	0.00%
NET INCOME	\$ -34,280.01	\$0.00	\$ -34,280.01	0.00%